

Jared Lynch has had a long and successful career specialising in the Property Finance industry.

His first role was as an analyst within the UDC Finance / ANZ Banking Group starting in 1995. Through his own initiatives of targeting new client business over and above his normal duties, he was promoted to be a Property Finance Manager at the age of 22.

He moved to Westpac Banking Corporation in 1999 to replace a Senior Property Finance Manager. Here he distinguished himself and was placed in a select cohort of 25 people for a Westpac leadership programme run by the Auckland University.

In 2006, along with two other senior members of the team, resigned from Westpac in order to establish the New Zealand office of the Australian listed Investment Bank, Babcock & Brown. In this, they were looking at equity lending and direct property ownership.

Following the Global Financial Crisis, he returned to Westpac in 2008. He was responsible for the management and recovery of distressed property development loans for Westpac.

In 2011, as the market was improving, he took the opportunity to return to lending and joined the Property Finance Unit of ASB. His last role was as Head of Business Development and Structuring and was responsible for overseeing what he believes was the first specialist Property Finance team focused on the Asian market.

During his 3 years at ASB he was awarded the top lending prize for all 3 years, setting and breaking his own records in all key measures, with his most valued award being the penultimate CEO Award for Individual Customer Service in 2013.

Jared has always tried to achieve his results by delivering unbeatable service, being transparent and upfront with his clients striving to deliver outcomes that work.

In his career he has covered all aspects of property financing, from 1st mortgage lending, equity lending and debt recovering. This makes him very well placed to structure transactions.

Outside of work, Jared remains active through football, touch rugby and running. He enjoys water sport, fishing and gets his money's worth when he hacks around the golf course.

He is fortunate to have 4 great children (2 of each) with his wife, Lynette.

